#### **Subject Code:08UCCE03**

# VIVEKANANDHA COLLEGE FOR WOMEN, UNJANAI DEPARTMENT OF COMMERCE (CA) OFFICE ORGANISATION III B.COM & B.COM (CA)

Time: 3 hrs Max Marks: 75 Marks

#### **SECTION-A (Answer all the questions)** 10x2=20 Marks

- 1. Define 'Entrepreneurship'
- **2.** Define 'Motivation'?
- **3.** Who is an Intrapreneur?
- **4.** Write any two objectives of EDP?
- **5.** What is the difference between Inventor and Innovator?
- **6.** Point the need for entrepreneur development.
- 7. What do you mean by Drone Entrepreneur?
- **8.** Entrepreneur is a Risk bearer Why?
- **9.** What is meant by Women Entrepreneur?
- **10.** What is Negative Motivation?

### **SECTION-B** (Answer all the questions) 5x5=25 Marks

- 11. a) What are the characteristics of an entrepreneur?
  - b) What are the types of an entrepreneur?
- 12. a) Difference between Entrepreneur and Manager.
  - b) What are problems faced by an entrepreneur?
- 13. a) Discuss Maslow's need hierarchy theory.
  - b) Explain the advantages of high motivation.
- 14. a) What are elements of motivation?
  - b) Explain the importance of an entrepreneur.
- 15. a) Describe the concept of entrepreneur.
  - b) What are competences of entrepreneurial behavior?

## **SECTION-C** (Answer any three questions) 3x10=30 Marks

- 16. Explain about the different qualities of an entrepreneur.
- 17. Discuss the functions of an entrepreneur.
- 18. Describe the Mclelland three model theory.
- 19. What are the factors of motivation?
- 20. Explain the role of entrepreneur in economic development.